FOR IMMEDIATE RELEASE:

Aeroturn’s Unique Turnstile Solutions Selected by Major Financial Institution
For Its Brand New $285M Corporate Location on Rhode Island

Leading Connecticut-based turnstile manufacturer trusted by one of the nation’s largest financial institutions to help protect its corporate facilities on the east coast.

Oxford, CT – February 13, 2019. Aeroturn LLC, a leading turnstile manufacturer that offers 100% Made In The USA turnstiles, today announced that the company’s turnstile solutions have been selected by a major financial institution on the northeast for perimeter protection at its brand new 425,000 square foot, $285M new Rhode Island campus. The financial institution was looking for a reliable turnstile solution that could be installed at its corporate facilities and turned to Aeroturn for the answer.

The campus consists of 16 lanes and is one of the first facilities that is using forced entry resistant moving panels as a level of interior protection from an active shooter. Aeroturn’s solution was selected because it can handle the additional weight of the forced entry resistant glass due to its fully patented engineered mechanism (robust) to carry and swing the weight at standard entrance & egress speeds. Future plans include an addition to the lanes with forward facing metal detection capability. “Without a security integrator in place, the institution purchased the turnstiles directly from us and we worked together as a team to deploy the turnstiles,” states Michael Stoll, VP of Technical Sales & Marketing at Aeroturn. “We are extremely proud of our work and look forward to fostering and continuing a long-term relationship with the financial institution and helping to secure additional locations.”

Built on the basis of trust, the relationship with Aeroturn began over four years ago when the financial institution was intrigued by the unique differentiators that make Aeroturn stand out from the crowd. After using sub quality turnstiles over the years, the management team was not satisfied with the reliability and security levels of their current equipment and knew they needed to find a different turnstile vendor that was much more reliable. After an in-house factory tour at Aeroturn’s CT location, the financial institution was ready to begin implementing Aeroturn’s uniquely robust and reliable turnstile solution.

The first opportunity to work together came in 2015 at another facility with multiple floor conditions which required customized tube frames to match the recessed floors. Neither of the 2 locations were identical, making it a truly customized site solution. The small 4-lane deployment went smoothly and was delivered on time and on budget for the operations center. Moving forward, Aeroturn’s turnstile solutions were implemented at multiple locations that included Massachusetts, Pennsylvania, Rhode Island and North Carolina. With multiple successful
implementations, the institution called in Aeroturn to handle the turnstile installation at their new 425,000 square foot, Rhode Island Campus. With a ribbon cutting ceremony held in August 2018 to celebrate the largest construction project in Rhode Island in over a decade; Aeroturn is honored to be part of the project. For further information on Aeroturn turnstiles, visit www.aeroturn.com.

About Aeroturn LLC

Based out of our 100% Made in USA Oxford, CT location, Aeroturn has been offering integrators and end users this century’s turnstiles that include a comprehensive range of turnstile products. With an engineering team that is second to none; the team has been together for over two and a half decades in the product design, development and manufacturing field and continues to lead the way in the security industry. Since its inception in 2001, Aeroturn offers every customer a 5-year warranty, zero maintenance mechanisms, 10 million passages guaranteed, site specific cabinets, 10,000 cycle factory burn-in, and industry unique-factory direct delivery & installation. The company installed its first turnstiles in 2003 and 2004 and has not stopped delivering quality turnstiles and services over the years to its high-profile customers in a wide variety of vertical markets that includes commercial, private, government, industrial, bio-pharma and education. Working closely with the architect, consultant & engineering community, Aeroturn understands the specific needs of its customers and continues to exceed expectations on each and every project. For further information on Aeroturn’s turnkey turnstile solutions, visit www.aeroturn.com.

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